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HWG COMMODITY ANALYSIS CHECKLIST

Note: This checklist comprises points which ideally each commodity intelligence analysis should cover. Experience has indicated, however, that coverage of all points listed will be possible in relatively few instances. Significant gaps in the intelligence should be noted. Insofar as feasible, data should be included on individual European satellites and not merely on the Soviet bloc as a whole or the USSR alone. Any available information on the Chinese economy in relation to these points should be included. Documentation of all data and estimates should appear in the basic draft available for reference by interested agencies.

ABSTRACT

This should consist of a concise assessment of the substantive content of the paper. It is the section which brings into sharp focus the extent to which denial of the commodity would hurt the Soviet bloc, i.e., would major or comparatively minor readjustments be required if supplies were cut off or materially curtailed.

I. INTRODUCTION

The origin of the request and its purpose must be stated fully. In addition, information should be given pertaining to security rating, if any, and to any limitations or qualifications governing the presentation of the intelligence.

II. DEFINITION AND DESCRIPTION

The purpose of this section is to set up manageable categories upon which intelligence may be focused. The classification may often be less specific than shown on the control lists, although a statement of the International or U.S. List definition will be included whenever possible. Where the definition is in question, the intelligence contribution will be initiated before the final definition is determined. It is important that there be a clear distinction shown between models and between types with differing applications.

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III. SPECIAL STRATEGIC CHARACTERISTICS

- A. The physical characteristics which determine the strategic uses.
- B. The strategic materials and/or components used in the production of the item; the relative importance of major components. Security *rating* of such materials or components and a statement respecting possible substitutes.
- C. Direct or indirect military uses by the bloc, including data on captured equipment.
- D. A statement respecting possible substitutes of item or components, especially regarding strategic materials requirements.
- E. Technical, or other, advantages which the bloc may derive from this equipment.

IV. BLOC PRODUCTION AND FACILITIES (BY COUNTRY)

- A. Historical
 - 1. Prewar Magnitude.
 - 2. Lend-lease increments
 - 3. Other increments, i.e., reparations, war booty, etc.
 - 4. Postwar production and plan fulfillment.
- B. Current
 - 1. Production and capacity.
 - 2. Plan goals
 - 3. Quality of product, and production problems including labor and facilities.

V. TRADE

- A. Procurement in non-Soviet areas (Sources: Official data, data reported in connection with control implementation, intelligence data, and estimates on unreported trade.)

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1. Statistics on imports from free world. (Postwar years to present, with comparative prewar figures, if available.)
 - a. By individual Soviet Bloc countries and the bloc as a whole.
 - b. By individual free world countries and the total free world.
 - c. In every case feasible (and particularly in the case of data on specific Western European countries and free world as whole) show:
 - (1) Soviet bloc imports separately as indicated in official statistics of exporting country (published or COCOM), and,
 - (2) Estimates of the magnitude of unreported trade;
Note: (1) plus (2) should be base of estimate of total imports.
2. Evidences of attempts to procure as found in:
 - a. Trade negotiations and agreements - listing of specific commitments.
 - b. Barter deals - listing of specific deals.
 - c. Price offers.
 - d. Other.
- B. Intra-orbit trade.
 1. Movements of the item within the bloc including problems attendant on possible reallocation.
- C. Exports
 1. Data on exports from the Soviet bloc, with resultant estimate of net imports.

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VI. SOVIET BLOC USE PATTERNS

A. Allocation

1. Is the commodity only for military use? Is it rationed to civilians? Is it readily available to civilians?
2. Proportion of supply for civilians and for direct and indirect military.
3. Examples of shortages and consequences.

B. Consumption

1. Data on Consumption found in official plans.
2. Data on consumption from intelligence sources.
3. Estimates from input-output studies.

C. Stockpiling

1. Type of reserves maintained.
2. Purpose of reserves.

VII. SUMMARY AND CONCLUSIONS

- A. Inferences from previously reduced data.

VIII. GAPS

A statement of the significant gaps in the intelligence.

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